# Catalog of investment projects of FEZ Grodnoinvest

#### **GRODNO REGION**

#### **INDUSTRY**

In the industry of the Grodno region, enterprises of the chemical and food industries, woodworking, engineering, metalworking, production of building materials are widely represented.

11 557 12 293 13 108 9 690 Industrial production 8 947 value, mln rubles 2016 2017 2018 2019 2020 2021

33

24%

46%



Region's population with Institutions of higher and secondary special education higher education

Region's population with secondary special education



The export volume of goods, \$mln

#### **EXPORT**

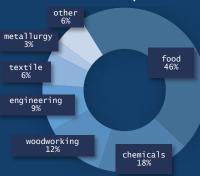
Regional organizations carry out export-import operations with more than 120 countries of the world. The main trade partners of the region are Russia (48%), Poland (8%), Ukraine (7%), China (5%), Lithuania (4%), Germany (3%), The Netherlands (3%). Industrial structure of the region metallurgy textile engineering woodworking 10%

Largest cities in the region: Grodno, Lida, Slonim, Volkovysk, Smorgon, Novogrudok.

chemica

1s 20%

#### Goods structure of export:





• 5 international airports within 250 km



4 sea ports within 400 km



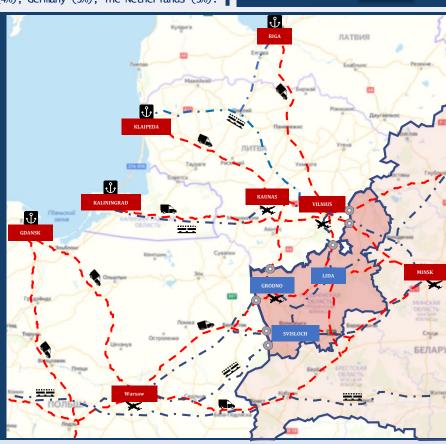
 Eastern and Western railway gauge



Highway network

The longest border with the EU countries - 450 km

> 50 % foreign trade flow between the EU and EAEU passes through Grodno region





#### ADMINISTRATION OF FEZ GRODNOINVEST

#### PROVIDES COMPREHENSIVE ASSISTANCE TO BUSINESS:

- company registration
- investment projects support at all stages
- issuance of permits and licenses
- providing plots for rent
- providing information about on available sites, preferences

### **75** residents

with capital from 35+ countries

\$2,1 mrd

trade with 60+ countries

**\$2,0** mrd

**leader** among Belarusian FEZ in terms of attracted investments









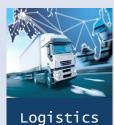
Engineering



Textile



Chemicals



Agroindustry

# Ready business projects



### SALE OF READY-MADE BUSINESS PRODUCTION OF FURNITURE FROM SOLID BEECH

#### PROJECT DESCRIPTION

Acquisition or corporatization of a company for the serial production of solid beech furniture for home, restaurant, bar, cafe, hotel and office premises use.

#### **TOOLS**

land plot (1.8 ha) with engineering and transport infrastructure
 production area (5 561.4 m²) and qualified personnel (40+ employees)
 quality management systems, certificates of conformity of Goldoptima Ltd.

• tax, customs and other preferences of FEZ residents





#### PROJECT ADVANTAGES

<del>do</del>

power supply heating network water supply sewerage gas-supply

telecommunications

- · ready-made business with 15 years of history and a quality product
- developed woodworking sector in Grodno region
- · modern equipment, a ready site for business scaling

#### PROJECT PARTNERS

Goldoptima Ltd., the resident of FEZ, is a manufacturer of chairs, tables and dining groups made of solid beech. An ISO 9000 quality management system has been introduced. Products are manufactured using equipment from PADE (Italy), CAMAM (Italy), Tecnoazzura (Italy), Houfek (Czech Republic)



Form: ready-made business

**Sector:** woodworking

**Initiator:** Goldoptima Ltd.

The cost of the project is determined through negotiations



Implementation place:
Grodno, plot No. 1,
Grandichi district
FEZ Grodnoinvest
Grodno, Miasnitskaya St, 10



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Woodworking and furniture production is one of the key industry areas of FEZ Grodnoinvest. Residents of FEZ in this area are 25 leading companies with capital from Poland, Russia, Austria, Great Britain, Israel, Germany, and others. Among them are world manufacturers Kronospan, Fey & Co, Gabi, Szynaka, ZOV, etc. Residents of FEZ form 90% of the total industrial production of the woodworking sector of the Grodno region

53.719687, 23.821974

### Industrial production value in current prices

275,1 281,3 312,6

Products export of FEZ residents in

woodworking, 2015-2020, \$mln

232.5

in the field of woodworking
Of Grodno region, 2016-2020, mln rubles

718 911 1 157 1 271 1 458

#### ⟨>szynakameble









#### PRODUCTION OF PERFUME PRODUCTS

#### PROJECT DISCRIPTION

Organization of production of perfumery products (perfumes, room fragrances, car fragrances) and disinfectants for hand treatment using the production facilities of Azalia PUE.





#### **TOOLS**

modern European equipment

• production certification according to ISO 9001-2015

license for the production of perfumery products and work with ethyl alcohol
 adopted the labeling of perfumery products "CHESTNY ZNAK"

#### PROJECT ADVANTAGES

- exemption from the charge and payment of VAT within Belarus
- quick launch: from 3 months for new products, including certification
- the shortest production time: from 45 days
- production of up to 7,000 units of products per day





#### PROJECT PARTNER

Azalia PUE is a private perfumery and cosmetic enterprise that has been producing perfumery products since 1995. It is a family business, founded by 3 generations. In addition to the development of its own trademark Azalia Parfums, the company provides services for the creation of perfumery projects of any complexity for third-party customers on a turnkey basis, from concept creation and design development, production, certification to the release of finished products into circulation. The clients of the company are: Belita, HC Dynamo-Minsk, Meshkov Brest Handball club, MMA fighter Khabib Nurmagomedov and others.

Form: investment idea

**Sector:** production of non-food alcohol-containing products

**Initiator:** Azalia PUE



estimated cost of launching a separate direction from 1 mln euros















# Industrial projects



#### PRODUCTION OF ECO-PACKAGING

#### PROJECT DISCRIPTION

Creation of an enterprise for the production of environmentally friendly wood veneer packaging for mushrooms, fruits and confectionery. The trays are manufactured from hardwood without the use of chemicals or metal staples. Maximum productivity of 2 million trays per month for Premium and Standard segments.





- · customer base of buyers in the EU, USA and Russia • commercial agreements with German and Polish consumers
- participation in the state program to support environmental projects
- · production areas and land plots within the boundaries of FEZ to choose from
  - tax, customs and other preferences of a FEZ resident

#### PROJECT ADVANTAGES

- · developed woodworking sector in the Grodno region of the Republic of Belarus
- demand in EU countries due to restrictions on the use of plastic
- production certification according to standards: FSC, ISO 9001, ISO 22000
- · location in a large industrial center on the border of the EU and the EAEU
- · access to the EAEU market within the common space of the Customs Union

Form: investment idea **Sector:** woodworking

**Initiator:** FEZ administration



Ready-made business plan



**Investment**: 1 mln euro

Payback - 3 years NPV - 7.5 million euro IRR - 76.9%





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#### **CURRENT STATE OF THE PROJECT:**

- · Ready-marked analysis of the packaging market
- 1 393 Ready-made business plan
  - Formed customer base
  - Signed commercial offers
  - · Conducted negotiations with the
  - bank and equipment suppliers
  - · Agreement on the implementation of the export strategy in the markets of France and Belgium

Export of products of FEZ residents in the field of woodworking, 2015-2020, \$mln

275,1 281,3 312,6 232.5 169,6 139,1

Woodworking production volume Grodno region, 2016–2020, mln rubles

1 458 1 271 1 157 911 718

Woodworking and furniture production is one of the key industry areas of FEZ Grodnoinvest and Grodno region. This area is represented by 20+ leading companies with capital from Russia, the countries of the European Union, Great Britain, Israel, etc. The projects of Kronospan, Fey & Co, Gabi, Szynaka, ZOV and others are being implemented in FEZ. The residents of FEZ form 90% of the woodworking industry in the Grodno region.

#### <>szynakameble









#### PRODUCTION OF DISHWASHERS

#### PROJECT DISCRIPTION

Establishment of an enterprise for the production of dishwashers in various modifications (assembly production with subsequent localization of the production of components and parts) together with FEZ resident Grodtorgmash JSC.

#### **TOOLS**

production and technical base (5.5 ha) and qualified personnel (250 employees)
 quality management systems, certificates of conformity (STB ISO 9001-2015)







#### PROJECT ADVANTAGES

- availability of technical educational institutes
- location in a large industrial center on the border of the EU and the EAEU, convenient logistics
- developed engineering sector in Grodno region

#### PROJECT PARTNERS

FEZ Grodnoinvest resident Grodno Factory of Commercial Engineering JSC is one of the leading manufacturers of equipment for public catering, agriculture and food processing in the region. The technical level of products meets modern requirements, which is confirmed by certificates

Form: investment idea

Sector: engineering

**Initiator:** Grodtorgmash JSC

Project cost and implementation period are determined considering the investor's interest and strategic goals



Place of implementation: plot No. 1 Sector 2 Grandichi, FEZ Grodnoinvest

Grodno, Timiriazeva St., 16



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Production volume of products of FEZ residents in the field of machinery, 2015–2020, mln rubles

423,4 472,9 493,9 a 346,5 214,7 255,3

Volume of production in the field of engineering of Grodno region, 2015-2020, mln rubles

708 675 758 878 979 1 100

Today, 15 companies are implementing their projects in machine building in FEZ Grodnoinvest. They produce cars and automotive components, optics and electronics, agricultural and construction equipment, industrial equipment, etc.

Among partners are well-known brands Volkswagen, Skoda, MTZ, Haver&Boecker, Lely, etc. In Grodno region professionals are trained in technical specialties.















#### RECONSTRUCTION OF OPTICAL PRODUCTION

#### PROJECT DESCRIPTION

Production development of geometric and spectacle optics, development and implementation of new types of products (prisms, lenses, including aspherical, astigmatic, discs, plates, etc.).

#### **TOOLS**

- complex of facilities of Plant Optic in Lida with total area of 16K  $\rm m^2$  with utilities

production and technical resources and personnel potential of Plant Optic

• tax, customs and other preferences of FEZ





#### PROJECT ADVANTAGES

- · Availability of qualified specialists and production facilities
- · Location in a large industrial center (Lida) on the border of the EU and EAEU
- Experience and patents of a well-known manufacturer Plant Optic
- Access to the EAEU market within single customs union

#### PROJECT PARTNERS

Plant Optic, the resident of FEZ, is a leading Belarusian manufacturer of optical products and components. The company has valid patents, licenses and permits from the following countries: Russia, Turkmenistan, Kazakhstan, Uzbekistan

Form: investment project

Sector: engineering

**Initiator:** Plant Optic JSC

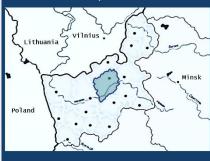


Ready-made business plan



Investment: > \$1 mln Payback - 5 years NPV - \$35 thousands

IRR - 30,34 %



Implementation place:
Ploy No. 6 Sector 1 "West",
FEZ Grodnoinvest

Lida, Masherova St., 10



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Industrial production value in current prices of FEZ residents in the field of machinery, 2015-2020, mln rubles

346,5 423,4 472,9 493,9 214,7 255,3

Today, 15 companies are implementing their projects in machine building in FEZ Grodnoinvest. They produce cars and automotive components, optics and electronics, agricultural and construction equipment, industrial equipment, etc. Among partners are well-known brands Volkswagen, Skoda, MTZ, Haver&Boecker, Lely, etc. In Grodno region professionals are trained in technical specialties.



758













675

708



#### PRODUCTION OF AUTO COMPONENTS

#### PROJECT DESCRIPTION

Technical re-equipment of the resident of FEZ Grodnoinvest Belcard JSC. Provides for the creation of "flexible" production based on CNC machines and machining centers, the organization of production sites for the machining of parts.

#### TOOLS

- complex of facilities of Belcard in Grodno: 7 buildings with a total area of over 20K m<sup>2</sup> with engineering and transport infrastructure
  - · established sales network of an operating enterprise
    - · cooperation within the Autocomponents holding
      - reserve capacity of an operating enterprise





#### PROJECT ADVANTAGES

- · Qualified specialists and training institutes for technical specialties
- · Location in a large industrial center on the border of the EU and the EAEU
- Tax, customs and other preferences of FEZ

#### **PROJECT PARTNERS**

Belcard JSC, the resident of FEZ, is the largest manufacturer of automotive components. The quality management system of the enterprise is certified for compliance with STB ISO 9001-2001, there is an accredited testing laboratory, a central factory and a central laboratory for measuring equipment

**Form:** investment idea **Sector:** engineering

**Initiator:** FEZ administration



Ready business plan, feasibility study, marketing research



Investment: \$23 mln



Implementation place:
Plot No. 1, Grandichi district,
FEZ Grodnoinvest

Grodno, Kurchatova St., 1a



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Industrial production value in current process of FEZ residents in the field of engineering, 2015-2020, mln rubles

346,5 423,4 472,9 493,9 214,7 <sup>255</sup>,3

The volume of production in the field of engineering of the Grodno region, 2015–2020, mln

708 675 758 878 979 1 100

Today, 15 companies are implementing their projects in machine building in FEZ Grodnoinvest. They produce cars and automotive components, optics and electronics, agricultural and construction equipment, industrial equipment, etc.

Among partners are well-known brands Volkswagen, Skoda, MTZ, Haver&Boecker, Lely, etc. In Grodno region professionals are trained in technical specialties.















#### MANUFACTURE OF VITAMIN MINERAL LOZINGES

#### PROJECT DESCRIPTION

Construction of a complex for the production of vitamin-mineral lozinges. Includes a grain drying complex, a line for the production of vitamin-mineral lozinges, a line for the production of protected protein and a line for the production of premixes.

#### **TOOLS**

plot within FEZ boundaries with an area 9,4 ha with utilities (water, gas, electricity, sewage, heating) and transport infrastructure
 sales markets of FEZ resident - project partner







#### PROJECT ADVANTAGES

- Availability of qualified specialists and production facilities
- · Location in a large industrial center on the border of the EU and EAEU

#### PROJECT PARTNERS

Biocom Technology Ltd., the resident of FEZ Grodnoinvest, is a company that provides technological and technical services to agricultural organizations in innovative technologies, farm automation and labor-intensive processes in animal breeding

Form: investment project
Sector: engineering

Initiator: Biocom Technology Ltd.



Investment: \$23,6 mln



Implementation place: Plot No. 2 Sector 2, Raista district, FEZ Grodnoinvest

Grodno district, Raista, 15



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Industrial production value in current prices of FEZ residents in the field of machinery, 2015-2020, mln rubles

423,4 472,9 493,9 214,7 <sup>255</sup>,3

The volume of production in the field of engineering of the Grodno region, 2015–2020, mln rubles

708 675 758 878 979 1 100



Today, 15 companies are implementing their projects in machine building in FEZ Grodnoinvest. They produce cars and automotive components, optics and electronics, agricultural and construction equipment, industrial equipment, etc.

Among partners are well-known brands Volkswagen, Skoda, MTZ, Haver&Boecker, Lely, etc. In Grodno region professionals are trained in technical specialties.















#### PRODUCTION OF BUILDING MATERIALS

#### PROJECT DESCRIPTION

Development of a gravel-sand quarry with an area of 11.3 ha with the organization of the production of building materials (expanded clay concrete blocks, concrete rings, facing stone).

#### TOOLS

- a deposit of gravel-sand materials, medium and coarse-grained sands with an area of 11.3 ha is located three kilometers from the proposed investment site.
- land plot within the boundaries of FEZ with ready-made engineering (electricity, gas and water supply, sewerage, heating) and transport (auto and railway) infrastructure
   tax, customs and other preferences of FEZ





#### **PROJECT ADVANTAGES**

- the possibility of concluding an investment agreement with the Republic of Belarus
- $\bullet$  location in a large industrial center (Lida) on the border of the EU and the EAEU
- · access to the EAEU market within the framework of a single customs union

Form: investment idea

**Sector:** production of building

materials

**Initiator:** Lida District Executive Committee

Project cost and implementation period are determined considering the investor's interest and strategic goals



Implementation place:
Plot No. 6 sector 2 "North",
FEZ Grodnoinvest

Lida district, Gudy



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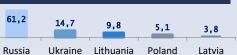


Export of products made of cement, concrete and stone from the Republic of Belarus, 2015–2019, \$mln

88,1 80,5 75,8

Today in FEZ Grodnoinvest 10 companies are implementing their projects in the field of production of building materials. They produce products from natural and artificial stone, building mixtures, facade structures and much more.

Sales markets for products made of cement, concrete and stone, 2019, \$mln











## LOGISTICS PROJECTS



#### CONTAINER TERMINAL

#### PROJECT DESCRIPTION

Creation of a container terminal with a capacity of 246 containers per day on the site of FEZ Grodnoinvest near the border of the Republic of Poland.

Container terminal – includes a warehouse complex of class "A" with an area of  $5,000 \text{ m}^2$  for storage and sorting of cargo, as well as a container yard with an area of  $10,000 \text{ m}^2$ .





#### PROJECT CHARACTERISTICS

- sorting park of 4 receiving and departure tracks
- production capacity of the terminal is 246 containers per day
  - daily freight traffic of 2 container trains
  - the estimated cost of the object is \$5.5 million

#### PROJECT ADVANTAGES

- ullet Favorable geographical location on the border of the EU and the EAEU
- Track availability with 1520 mm and 1435 mm track gauges
- Tax, customs and other preferences of FEZ for logistics zones



140.5

Form: investment project

Sector: logistics

**Initiator:** FEZ Administration



Implementation place:
Grodno district,
plot No.5 Sector 2, Bruzgi



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The Grodno region serves over 50% of the foreign trade flow between the EU and the EAEU. This is facilitated by the presence of the eastern and western railway gauges, an extensive network of highways, as well as 4 seaports within a radius of 400 km.

By 2025, the trade turnover of FEZ Grodnoinvest due to new residents is planned to increase to 7.5 million tons per year.

Turnover of FEZ residents, thous. tons
7 577
2 954
4 131

2020

Republic of Belarus, 2015-2020, \$mln

99.9

110,8

106.9

2025

виларис Портела



Юнионвэй

2015

78.1

69.2



#### TRANSPORTATION AND LOGISTICS CENTER

#### PROJECT DESCRIPTION

Creation of a transport and logistics center with a capacity of 813 containers per day on the site of FEZ Grodnoinvest near the border of the Republic of Poland.

Transport and logistics center includes a warehouse complex with an area of 10,000 m² for storing goods and materials with shelving and floor storage, a temporary storage warehouse with a cargo handling area, a customs warehouse and a public warehouse.





#### PROJECT CHARACTERISTICS

- sorting park of 3 pairs of receiving and departure tracks
- production capacity of the terminal is 813 containers per day
- 4 container platforms for loading and unloading containers per train
  - the estimated cost of the object is \$9.5 million

#### PROJECT ADVANTAGES

Republic of Belarus, 2015-2020, \$mln

Turnover of FEZ residents, thous. tons

4 131

2020

99.9

110,8

106.9

- $\bullet$  Favorable geographical location on the border of the EU and the EAEU
- Track availability with 1520 mm and 1435 mm track gauges
- $\bullet$  Tax, customs and other preferences of FEZ for logistics zones



140.5

2025

Form: investment idea

Sector: logistics

**Initiator:** FEZ Administration



Implementation place:
Grodno district,
plot No.5 Sector 2, Bruzgi



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The Grodno region serves over 50% of the foreign trade flow between the EU and the EAEU. This is facilitated by the presence of the eastern and western railway gauges, an extensive network of highways, as well as 4 seaports within a radius of  $400~\rm km$ .

By 2025, the trade turnover of FEZ Grodnoinvest due to new residents is planned to increase to 7.5 million tons per year.

ВИЛАРИС

Портела



Юнионвэй

78.1

2 954

2015

69.2



### DEVELOPMENT OF AN AVIATION HUB BASED ON THE GRODNO AIRPORT

#### PROJECT DESCRIPTION

Creation of a cargo terminal, aircraft parking, hangars for servicing aircraft and parking hangars for light vehicles at the site of FEZ Grodnoinvest near the Grodno airport.

#### PLANNED BUILDING OBJECTS



**Cargo terminal** - designed to perform various logistics operations related to the reception, storage, sorting, loading and unloading, as well as the processing of cargo shipments.

> Estimated cost of the object \$15.5 million

Hangars for aircraft maintenance - for simultaneous maintenance of up to 4 aircraft with a wingspan of up to 51.9 meters.

Estimated cost of the object - \$4 million

Parking hangars for light vehicles -

the estimated cost of the object - \$4 million



#### PROJECT PARTNERS

Aircompany Grodno JSC is the company that has existed since 1946, has a modern technical base and 16 aircraft of different classes. Grodno Airlines has a certificate of an aircraft operator and a certificate for the maintenance and repair of aviation equipment.



Form: investment idea

**Sector:** logistics

**Initiator:** FEZ Administration Aircompany Grodno JSC



Implementation place: Grodno, plot No.5 Sector 1, Obukhovo district



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Republic of Belarus, 2015-2020, \$mln The Grodno region serves over 50% of the foreign trade flow between the EU and 140.5 the EAEU. This is facilitated by the presence of the eastern and western 110,8 106.9 99.9 railway gauges, an extensive network of highways, as well as 4 seaports within a radius of 400 km. Turnover of FEZ residents, thous. tons

7 577

Портела



Юнионвэй

4 131

ВИЛАРИС

78.1

69.2

2 954

# DEALERSHIP AND COOPERATION PROPOSALS



#### DEALERSHIP PROPOSALS

#### BIOCOM TECHNOLOGY LTD.

Products: agriculture machinery, farm and livestock automation.

It is a company that provides technological and technical services to agricultural organizations in innovative technologies, automation of dairy farms and labor-intensive processes in livestock breeding, sales of robotic equipment for farms, warranty and support service.

Website: <a href="mailto:biocomtechnology.by">biocomtechnology.by</a>

#### TAIFUN LTD.

#### Products: dry building mixtures and materials.

One of the largest manufacturers of building mixtures in Belarus. It specializes in the production of dry building mixtures of the trade marks "LUX" and "Taifun Master" brands, as well as the "Taifun" thermal insulation systems. There is own accredited laboratory.

Website: <u>taifun.by</u>

#### **BIOCOM Ltd.**

Products: products for farm animals and poultry.

The leader of the agro-industrial market of Belarus in offering innovative products of its own production for farm animals and poultry. Products are manufactured both according to standard recipes and in accordance with individual wishes and requirements of customers. Quality certificates and other necessary documents are provided for each batch of products.

Website: biocom.by

#### CONTE SPA JLTD.

Products: clothing, underwear, hosiery.

One of the leaders in the production of clothing, lingerie and hosiery in Eastern Europe. Today Conte Spa is more than 50,000 m² of production and warehouse space, 3 stages of quality control confirmed by the international standard ISO 9001 and more than 100 million sales per year. Products are presented in more than 30 countries.

Website: conte.by

#### MAKEY Ltd.

Products: leather haberdashery and interior items.

The company is one of the leading Belarusian manufacturers of high-quality leather haberdashery, business accessories and items for interior decoration. The company's products are in demand in Belarus, Russia, Lithuania, Poland, Ukraine,

Czech Republic, Great Britain, Israel, Estonia and France.

Website: <u>makey.by</u>

#### **PCC Consumer Products Navigator Ltd.**

Products: professional, household and cleaning chemicals.

The company issues a certificate of an official representative in the region and provides assistance at all stages of development. The selling price is formed taking into account the needs of the region.

Website: <a href="mailto:pccnavigator.by">pccnavigator.by</a>

**Initiator:** FEZ residents

Form: dealership























#### DEALERSHIP PROPOSALS

#### **BELGRO FLLC**

Products: modular furniture for kitchen.

The company launched a new brand of modern cabinet furniture for kitchens VogelBaum. The products of the new brand are affordable, have modern design and ergonomics. Kitchens are made of environmentally friendly materials and have a long-lasting performance. The product range of the new brand includes over 40 collection lines of European-style kitchen furniture.

Website: vogelbaum.ru

#### ZOV-LENEVROMEBEL JLTD.

Products: kitchens, furniture for living room, bedrooms and dining areas.

The largest Belarusian manufacturer of kitchens, furniture for living rooms, bedrooms, dining areas. All products are certified. The quality management system at the enterprise complies with the requirements of ISO 9001-2008. Major business partners of the company are over 200 official sales representatives in many countries near and far abroad.

Website: zov.by

#### MEBEL-NEMAN JLTD.

Products: modular furniture for living rooms, bedrooms and kitchens. The company produces over 25,000 sets of modular furniture of 50 different collections per year. The quality of products is checked and tested by standardization centers and confirmed by certificates of conformity of the Customs Union. Export geography includes over 10 countries of the near and far abroad, including Russia, Poland, Baltic countries, Kazakhstan, Georgia.

Website: <a href="mebel-neman.by">mebel-neman.by</a>

#### EDEM LTD.

Products: office and hotel furniture.

One of the first Belarusian manufacturers of office and hotel furniture. Flexible and innovative production is ensured by high-tech machines meeting international standards. Design and engineering department is constantly developing new materials and technological solutions therefore quickly reacts to market changes.

Website: edemoffice.com

#### **ZOV-PLITA JLTD.**

Products: solid wood furniture.

One of the leaders in the production of solid wood home furniture, components for kitchen furniture. The production area of the enterprise is over  $40,000~\text{m}^2$ . The enterprise uses computerized semi-automatic lines and equipment from leading Italian and German manufacturers. The company owns its own furniture brand, Choix.

Website: <u>zovplita.by</u>

**Initiator:** FEZ residents

Form: dealership



















#### PRODUCTION COOPERATION OFFERS

#### **GRONITEX JSC**

Products: sewing threads, combed yarn, flax fiber.

The company proposes to organize the release of products under the partner's brand on its own modern production base, taking into account the tax and customs benefits of the resident. All products are certified according to STB ISO 9001-2009. Product quality control is carried out at the modern laboratory complex USTER TESTER.

Website: gronitex.by

#### BELGREENLINE JLTD.

Products: sanitary napkins, cleaning products and household chemicals.

The company offers a full range of contract manufacturing services, including formulation for product creation, branding, and mass production of a wide range of sanitary napkins, cleaning products and household chemicals. The company's products are supplied to the markets of Belarus, Russia, countries of near and far abroad.

Website: wipes.by

#### MEDVATFARM JLTD.

Products: medical and hygiene products.

The company offers the possibility of organizing the production of medical cotton wool and sanitary and hygienic products under its own brand of any company. The enterprise carries out a full production cycle, introduced innovative technologies, management system STB ISO 9001-2009.

Website: medvatpharm.by

#### BIOCOM LTD.

Products: products for farm animals and poultry.

The company is a leader in the agro-industrial market of Belarus in offering innovative products of its own production for farm animals and poultry. Products are manufactured both according to standard recipes and in accordance with individual wishes and requirements of customers.

Website: biocom.by

#### PCC Consumer Products Navigator Ltd.

Products: professional, household and cleaning chemicals.

The company ensures the development of recipes in accordance with the terms of reference, the supply of the necessary raw materials, adherence to the technological process, full control of product quality, certification and state. registration, packaging, labeling, packing in a corrugated container, delivery to the customer's warehouse.

#### Slonim Worsted and Spinning Factory JSC

Products: worsted yarn.

The company is one of the leaders in Belarus in the production of semi-woolen worsted yarn. Delivery of products of Slonim worsted and spinning factory

is carried out on the terms of  $\ensuremath{\mathsf{FSA}}$  –  $\ensuremath{\mathsf{Slonim}}.$ 

Website: skpf.by







**Initiator:** FEZ residents

Form: industrial cooperation



















#### SPECIAL LEGAL REGIME

Profit tax

exemption from profit tax for the entire duration of the project

Real estate tax

exemption from real estate tax on buildings and structures

Land tax

exemption from land tax and rent for land plots

Customs preferences and VAT on import of raw materials and equipment
 on export of finished goods outside the EAEU
 on deliveries between residents

BENEFITS FOR LOGISTIC (PORT) ZONES Possibility of non-declaring goods

Possibility of declaring goods by non-residents of FEZ

The total tax charge is reduced by

40%



#### REGISTRATION AS FEZ RESIDENT

The project with the investment volume:

- from 1 mln euro
- from 500 thous. Euro\*when investing within first 3 years

FEZ ADMINISTRATION PROVIDES NECESSARY SUPPORT on ONE STOP principle

- performs state registration of the company
- concludes agreements on business conditions in FEZ



Registration of legal entity



Registration of a FEZ resident