







# Welcome to Sodrugestvo!

Sodrugestvo is an international agro-industrial group based in Luxembourg, which has a strong presence in Northern, Central and Eastern Europe, Russia and the CIS countries, Latin America, Mediterranean and Middle East.

The Company focuses on soybean and rapeseed processing, wide-range of logistics operations, purchase of grains and oilseeds, as well as distribution of products to the end consumer.

We have all that is required for success – the qualities that make it possible for us to supply animal and vegetable proteins compliant with top quality standards to fast-developing global markets.



THE LARGEST AGROINDUSTRIAL COMPANY IN RUSSIA

### Our **Business**

Sodrugestvo is committed to offering agricultural markets the highest quality products and services.

Main business units:

- Advanced processing of oilseeds and other kinds of production
- Global trade of grains and oil crops, distribution of protein products
- Specialized infrastructure (ports and in-land terminals)
- Specialized logistics (railcars and barges)



A LEADING EXPORTER OF AGRI COMMODITIES IN PARAGUAY AND RUSSIA



## Infrastructure

Sodrugestvo owns a state-of-the-art port infrastructure and cargo transshipment facilities which ensure the full control and effective management of its product flows.

Baltic Port Company BV, wholly owned by our Group, manages the port infrastructure assets.

2<sup>ND</sup> LARGEST AGRICULTURAL COMMODITIES

IN RUSSIA IN THE BALTIC SEA

TERMINAL IN RUSSIA AND THE 1<sup>ST</sup> SUCH TERMINAL



## Infrastructure **Assets**

### Paraguay River Port Terminals



#### **Brazil**

In-land terminals and warehouses

#### Russia **KALININGRAD Baltic Sea**

- Deep-water Terminal
- Railway Infrastructure
- Warehouse Infrastructure
- Commercial Seaport Terminal

Russia and CIS Agrologistics Centres





## **Processing**

Sodrugestvo is currently the largest oilseed crusher in Russia and Belarus. With processing facilities in Russia, Belarus, Brazil, Turkey and other countries, we aim to diversify our geographic presence and to strengthen our position in the international agricultural market.



THE LARGEST SOYBEAN PROCESSING COMPLEX IN EUROPE

## **Processing Assets**

- Kaliningrad Complex (Russia):
- Three Crushing Plants
- Vegetable Oil Refining Plant
- White Flake and Flour Milling Production Facility
- Oil Hydration and Lecithin Production Facility
- Soybean Protein Concentrate Plant
- Sao Joaquim da Barra Crushing Plant (Brazil)
- **Smorgon** Crushing Plant (Belarus)
- Toll manufacturing in **Izmir** (Turkey)





Through its subsidiaries Sodrugestvo controls and manages various logistics centres (warehouses) and ports located in the CIS and Baltic States, a fleet of modern grain cars and of light and heavy tonnage vessels.

To diversify its logistics business and provide high-quality services to clients, our company renders both door-to-door services, and services in individual segments of logistics:

- Railway forwardingPort forwarding
- Chartering
- Ship agency services



2<sup>ND</sup> LARGEST GRAIN HOPPER FLEET IN RUSSIA

## Logistics Assets

- Railway Fleet (Russia, CIS and the whole 1520 network)
  Tugboats (Baltic Sea, Russia)



## Global Trade

Headquartered in Luxembourg, the Sodrugestvo Global Trade business actively operates throughout Europe, Asia, Mediterranean and Middle East, Central and Latin America.

The company focuses on supplying oilseed processing products (oilseeds meals, oils) as well as supply of grains, pulses and other agricultural crops.

#### SUBSIDIARIES' NETWORK

# Krasnodar Storage and

Distribution

Sodrugestvo has developed a unique network of storage and distribution facilities in Brazil, Eastern Europe and Paraguay.

These capacities allow Sodrugestvo to provide high-class services to all participants of these global agricultural markets.



## Integrated **Quality System**

The management system of the Sodrugestvo Group rests upon the application of several kinds of modern international management standards: ISO 9000, ISO 14000, OHSAS 18000, ISO 22000, GMP+, HACCP, ISCC, CERT ID.

The System fully covers processing and the most of processes of trading and logistics activities. We extend the integration of different subsystems into one System year by year.











## Risk **Management**

Effective decision making in times of high market uncertainty and volatility is key to our success.

We have a clear commitment to best practice in risk management, which empowers the risk environment, and creates a culture of risk awareness and pragmatic risk enforcement.



## Corporate **Governance**

The Board of Directors of Sodrugestvo Group S.A. is comprised of three executive directors from the company's management and independent directors who participate in planning and development of business strategies, but who do not engage in the day-to-day management of the organization.

The following operating committees of the Board of Directors have been set up: Audit Committee, Risk Management Committee and Remuneration Committee.



OUR LONG-TERM DEVELOPMENT STRATEGY
HAS BEEN ENSURING THE SUSTAINABLE GROWTH
OF THE COMPANY BY 15% ANNUALLY
FOR MORE THAN 10 YEARS



## HIGH STANDARDS OF CORPORATE GOVERNANCE

### Our **Team**

From the company's beginnings, Sodrugestvo has established an entrepreneurial culture and a flat organizational structure where bureaucracy is discouraged. For us, any challenge is a new opportunity and we emphasize everyday our values of quality, respect and leading by example.

14 15